

El Paso Realty Values Appreciated at Home

J. C. ROBERTS REALTY CO.

The rapid increase in El Paso's population is not only a gain of numbers, but the additions are, for the most part, those of industrial and solid business people. It is a most significant fact that a large number of new comers are engaging as real estate agents and dealers. Besides other things it shows that the favorable prospects of the El Paso realty market are as well understood and appreciated by people as by those at home. One of the many instances was the recent organization of the Roberts Realty company.

The members of this company are native Texans, except the senior member of the firm. They have been temporarily in New Mexico, coming to El Paso in September of this year, and immediately embarked in the real estate business. The company is composed of Messrs. J. C. M. V. and John C. Roberts. J. C. Roberts, the senior member of the firm, is the directing head of its business affairs, and his many years experience, as a lawyer, land agent and abstractor; and also having served several years as county judge of Borden and Hardeman counties, and represented his district in the Twenty-eighth legislature of the state of Texas, gives him a state-wide acquaintance, and also eminently qualifies him for the business in which they have engaged. It goes to strengthen the already prevailing opinion that El Paso is now the active center of the business of the southwest. Their place of business is at 31 Buckler building. They have only been here since September 1, but are laying the foundation for a successful business career.

J. H. SMITH—REAL ESTATE.

In a growing city like El Paso there is no enterprise so attractive and profitable alike to the buyer and dealer as real estate and its kindred interests. Large fortunes have been made by the wise investor in handling El Paso property as well as lands in the surrounding districts.

The opportunities for fortunate investments still exist. One of the best posted real estate men in this community as to values and opportunities in both city and valley lands is J. H. Smith, who has offices at 202½ Texas street. Mr. Smith transacts a general real estate business, rents houses, writes fire insurance in some of the strongest companies, loans money and makes investments for outside capitalists. Mr. Smith, who is also a notary public, has been in the real estate and insurance business here for years, and since the time he began business he has been identified with some of the most important transactions in city property of all kinds as well as valley lands, in the history of El Paso.

He is a man of conservative methods and is quick to advise clients as to proper course to pursue in the selection of property, especially for investments. No other dealer in the city stands higher in the estimation of the public for soundness of judgment or integrity.

MOORE-MCKENNEY REALTY CO.

In many ways the growth of the city and its excellent improvements have been followed by immediate results, and one of the most encouraging of these, giving assurance of still greater things, is the number and substantial character of real estate and land dealers which have been established here recently. One of the most enterprising of these concerns is the Moore-McKenney Realty company, which opened an office at room 9, Buckler building, in July last. This firm is composed of C. W. Moore and H. F. McKenney. They deal in Mexico lands and El Paso city property and are heavy operators in Mexico timber lands, agricultural and grazing lands. They have many good locations for people who contemplate settlement in Mexico, while they are in position to sell lands anywhere in the Rio Grande valley tributary to this city.

Messrs. Moore and McKenney are also familiar with the mining section and mining conditions in New Mexico and Arizona and have good offers to make to those who want to buy a mine or become interested in mining in a practical way. They buy and sell city houses and lots on speculation or as a permanent investment, on their own account, and as agents for owners and investors. They also do a rental business and make loans on real estate or other good security.

H. L. HOWELL—REAL ESTATE.

The numerous real estate agents and dealers who have entered into the business here within the past two or three years have steadily pursued their respective courses with no halting in their movements or diminution of their faith in the continued growth and prosperity of El Paso as the basis of their fortunes. It is from this view of the situation that they are urgent in advising their clients to invest now and gain the large profits that are sure to come with the advance. One of the exemplars of courageous and liberal investments on his own behalf and for his clients as well, is H. L. Howell, who located here three years ago in the general real estate business and has office at room 214 Herald building. He

Financial Strength Behind the Leading Real Estate Merchants.

does a general business in real estate, rentals, collections and loans. He makes a specialty of buying and selling close in real estate—the most desirable properties and those that are staples in the market at standard and rising values.

Mr. Howell has made some good and profitable investments for himself and his clients, and is a man of good judgment and reliable information concerning all real estate situations and affairs. Mr. Howell is the agent for The Herald building.

TEXAS INVESTMENT CO.

Both as a growing city, where real estate values have made remarkable advances within the last few years, and as a center where vast sums of money are brought for investment purposes, El Paso is a field offering unusual opportunities to the energetic operator on these lines. The Texas Investment company, one of the strongest realty and loan firms in the city, with offices at 3 Buckler building, make a specialty of handling city property and lands for homeseekers and investors. They also handle loans and are general agents for a number of insurance companies, among which are the Great Eastern Casualty and Indemnity company; the Mecca Fire Insurance company; Merchants and Planters Fire Insurance company; American Live Stock Insurance company; and the American National Insurance company. The Texas Investment company was established in 1906, and is under the able management of S. E. Adkins, a gentleman of considerable experience in the real estate business.

R. M. RAWLINS—REAL ESTATE.

That El Paso has a bright future as the Metropolis of the Great Southwest, is a foregone conclusion. The city has just entered its skyscraper stage, and hundreds of men are turning their attention to the real estate field. R. M. Rawlins has just established himself in the real estate line, having opened an office at 315 North Oregon street, desk 4, where he is ready to handle all kinds of real estate loans, rentals, property and business exchanges.

Mr. Rawlins is an old resident of El Paso, and formerly conducted a furniture store under the firm name of Murnane & Rawlins. He still retains an interest in the business, but has decided to branch out in a wider field. He has also located himself in the immigration business, endeavoring to attract the settler to this land of promise and to prove to him the great advantages of the coming city of El Paso.

FRANK R. TOBIN—REAL ESTATE.

An important part of the history of El Paso has been made by Frank R. Tobin, than whom no man in Western Texas is better known or more highly honored. The properties owned by him and which he offers for sale, are in growing localities, and thus, as a pioneer of settlement in outlying sections, he is now contributing to the population and wealth of the city. He deals in real estate in the general mar-

ket, but is principally occupied with his own holdings.

He is the owner of Tobin Parkview, Mesa Park, Orchard Park, Tobin's Second addition and Washington Park addition. These are among the best residential properties for present occupation and the future extension of the city. Mr. Tobin is the president of the Tobin Improvement company, incorporated, with a capital of \$300,000. The building of houses for sale or rent constitutes a large part of the business, and the company is the owner of the townsite of Tobin, situated eight miles from El Paso. Mr. Tobin is also president of the El Paso Suburban Railway company. He occupies office at the corner of Franklin and El Paso streets, where, with his assistants, he gives attention to all these affairs and is one of the busiest men in the city.

LOOMIS BROS.—REAL ESTATE AND INSURANCE.

Loomis, Brothers, consisting of R. W. Loomis and A. M. Loomis, is one of the largest real estate and insurance firms

Since 1881 the firm has been connected with the upbuilding of El Paso and none are more conversant with either city or valley property.

The firm is actively engaged in all branches of their business, such as the buying and selling of city property or valley lands. Fire insurance, rent, collections and the placing of loans.

Both members of this firm are thoroughly conversant with conditions in the city and surrounding country. They are men of resource and responsibility, being esteemed in the community for their conservative business judgment and reliability. Both members are large property owners in both city and valley property. They handle all kinds of city property for either the investor or home builder. Their office is at 202 Texas St.

W. FLOYD PAYNE—REAL ESTATE.

One of the best informed real estate men in El Paso is W. Floyd Payne, whose office is at 307 North Oregon street. Mr. Payne makes a leading specialty of large tracts in Mexico; while he also negotiates loans for clients on first-class security and is in a position to make good investments for residents and nonresidents.

He is general agent for several first-class fire and accident insurance companies.

Mr. Payne is one of the city's largest property owners and is interested in many large business interests. He is secretary of the El Paso Land and Improvement company; secretary of the Central Market company; vice-president of the Purity Baking company; vice-president of the El Paso Ice and Refrigerator company; proprietor of the Bee Hive Grocery, one of the owners of the Angelus hotel, and a member of the board of directors of Providence hospital. Mr. Payne is one of our leading and most esteemed citizens.

TURNER & DAVIS—REAL ESTATE AND INSURANCE

The members of the above firm are well known and honored as prominent citizens and as enterprising and prosperous business men, engaging in real estate, insurance and general investments. Their office is located at 106 Texas avenue. The firm is composed of L. M. Turner and Lamar Davis. Mr. Turner is the present city treasurer of El Paso and a man of fine business abilities.

They have the agencies in El Paso for the Aetna Fire Insurance company, the London and Liverpool and Globe, the Commercial Union Assurance, the German American, having combined assets of \$190,500,000; also plate glass insurance. Messrs. Turner and Davis have many good bargains in all classes of property on their list. They make some good investments for themselves, but principally as agents for owners and investors. They make a specialty of rentals and are always able to accommodate inquiring people with any kind of house they may desire.

CAPITOL LIFE INSURANCE COMPANY OF COLORADO

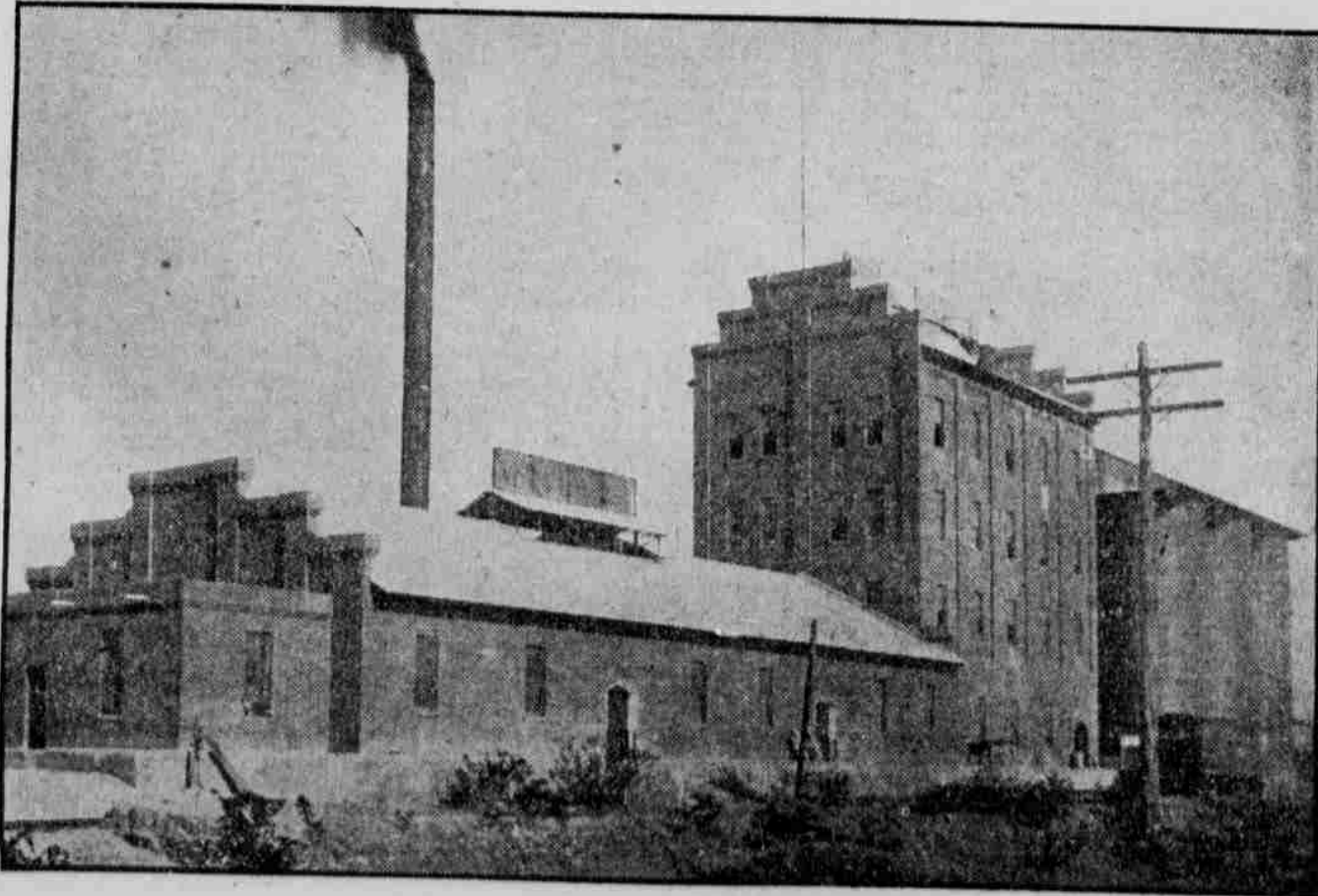
Denver is the home of the Capitol Life Insurance company of Colorado. It is a comparatively new organization, composed of Colorado people, principally Denver men. It has most attractive plans of insurance, offering benefits that are inducements to the prospective policyholder in the way of special limited policies, endowments and dividends. The company is greatly popular in its home state and its business has been widely extended in the west.

The general agency for the company for western Texas and New Mexico was established nearly three years ago, with Horace A. Lay as its representative. Mr. Lay is an experienced insurance man of agreeable and impressive personality and occupies elegant offices in the Trust building. By his enterprising activity, his ability in directing the practical part of the work and his uniform courtesy and straightforward course among the people, he is making a large annual increase for his company and has the business established on a firm basis.

ELI W. GAFFNEY—FIRE AND CASUALTY INSURANCE

It is a wise man who provides against heavy loss by insurance of any kind, whether it be health, fire, accident, lightning, plate glass, burglary, or any other kind of insurance. A faithful, honest and conscientious man is one of the essential factors of success with first class and honorable insurance companies. Eli W. Gaffney, who established himself here about eight months ago, coming from Terrell, Tex., is a man that fills these requirements. He has offices in the Bank of Commerce building, where he represents the Westchester Fire Insurance company, the Shawnee Fire Insurance company, and the Fidelity and Casualty company of New York.

Since January 1, 1909, Mr. Gaffney has settled most of the losses in West Texas, New Mexico and Arizona, and during that time he has given the greatest of satisfaction to the parties insured, and in every instance the policies have been renewed.



THE NEW GLOBE FLOUR MILLS, FINANCED IN EL PASO

Capacity 500 barrels of flour a day, besides various other grain products; also an important ice manufacturing and cold storage plant. Opened two months ago.